

GUIDED PATHWAY

MANAGEMENT/MARKETING

This **Suggested Course Sequence** can help you progress smoothly through Spartanburg Community College and Lander University to earn both an **Associate of Applied Science in Management (SCC)** and a **Bachelor of Science in Business Administration, Management/Marketing Emphasis (LU)**. All courses listed are required for the degrees, except those where a range of courses is available to choose from, or where courses are listed as electives. The course sequence shown is an example and may be modified in some cases. You should work closely with your advisor to ensure your chosen courses keep you on track for a timely graduation.

SPARTANBURG COMMUNITY COLLEGE – SUGGESTED COURSE SEQUENCE

A.A.S., MANAGEMENT – 61 CREDIT HOURS

TERM 1 (FALL)

COURSE:	CR HRS:	✓
BAF 101	3	<input type="checkbox"/>
COL 101	1	<input type="checkbox"/>
CPT 101	3	<input type="checkbox"/>
MKT 101	3	<input type="checkbox"/>
ENG 101	3	<input type="checkbox"/>
MGT 101	3	<input type="checkbox"/>
TOTAL CREDITS	16	

TERM 2 (SPRING)

COURSE:	CR HRS:	✓
BUS 121	3	<input type="checkbox"/>
ENG 102	3	<input type="checkbox"/>
MGT 201	3	<input type="checkbox"/>
Elective*	3	<input type="checkbox"/>
Elective*	3	<input type="checkbox"/>
TOTAL CREDITS	15	

TERM 3 (FALL)

COURSE:	CR HRS:	✓
ACC 101	3	<input type="checkbox"/>
MAT 120	3	<input type="checkbox"/>
SPC 205	3	<input type="checkbox"/>
Elective*	3	<input type="checkbox"/>
Elective*	3	<input type="checkbox"/>
TOTAL CREDITS	15	

TERM 4 (SPRING)

COURSE:	CR HRS:	✓
ACC 102	3	<input type="checkbox"/>
ACC 240	3	<input type="checkbox"/>
MGT 206	3	<input type="checkbox"/>
Elective*	3	<input type="checkbox"/>
ECO 210 or 211	3	<input type="checkbox"/>
TOTAL CREDITS	15	

***ELECTIVES:**
Choose any courses from (15 credits):

- ACC
- BUS
- ECO
- LOG
- MGT
- MKT

LANDER UNIVERSITY – SUGGESTED COURSE SEQUENCE

B.S., BUSINESS ADMINISTRATION, MANAGEMENT/MARKETING EMPHASIS – 59 CREDIT HOURS

TERM 6 (FALL)

COURSE:	CR HRS:	✓
BA 304	3	<input type="checkbox"/>
MATH 121	3	<input type="checkbox"/>
BA 299	1	<input type="checkbox"/>
MGMT 340	3	<input type="checkbox"/>
HIST 111 or POLS 101	3	<input type="checkbox"/>
TOTAL CREDITS	13	

TERM 7 (SPRING)

COURSE:	CR HRS:	✓
MKT 340	3	<input type="checkbox"/>
FINA 301	3	<input type="checkbox"/>
BA 399	1	<input type="checkbox"/>
MGMT 325	3	<input type="checkbox"/>
Science w/Lab	4	<input type="checkbox"/>
TOTAL CREDITS	14	

TERM 8 (FALL)

COURSE:	CR HRS:	✓
BA 325	3	<input type="checkbox"/>
WRIT 275	3	<input type="checkbox"/>
World Cultures	3	<input type="checkbox"/>
BUS Elective	3	<input type="checkbox"/>
MKT 415	3	<input type="checkbox"/>
General Elective	2	<input type="checkbox"/>
TOTAL CREDITS	17	

TERM 9 (SPRING)

COURSE:	CR HRS:	✓
MGMT 330	3	<input type="checkbox"/>
BA 499	1	<input type="checkbox"/>
Humanities/Fine Arts	3	<input type="checkbox"/>
BA 414	3	<input type="checkbox"/>
MKT 425	3	<input type="checkbox"/>
General Elective	2	<input type="checkbox"/>
TOTAL CREDITS	15	

Suggested courses may change due to program updates. Please see the technical college and Lander websites for the most up-to-date list of transfer pathway suggested courses.

TOTAL DEGREE CREDITS: 120

GUIDED PATHWAY

BUSINESS ADMINISTRATION, MANAGEMENT/MARKETING

ADVISING TOPICS (TECHNICAL COL.)

	TERM 1	TERM 2	YEAR 1	TERM 3	TERM 4	YEAR 2
Monitor technical college email.	✓	✓		✓	✓	
Schedule/attend advising appointment & register for next semester.	✓	✓		✓	✓	
Create degree plan.	✓					
Review and update degree plan.		✓		✓	✓	
Attend Lander Transfer Event (Term 1 or Term 2) lander.edu/admissions/campus-visits/transfer-visits.html	✓	✓				
Complete FAFSA.			✓			✓
Maintain cumulative GPA of 2.7 or better to be eligible for Lander scholarships; maintain 3.0 & 30 credit hours for LIFE Scholarship. lander.edu/admissions/tuition-financial-aid/scholarships/index.html			✓			✓
Apply for technical college scholarships.			✓			✓
Apply to Lander.				✓		
Apply for technical college graduation.					✓	
Once final grades are posted for your last technical college classes, send your official transcript to Lander.					✓	
Update FAFSA with Lander info.					✓	

ADVISING TOPICS (LANDER)

	TERM 5	TERM 6	YEAR 3	TERM 7	TERM 8	YEAR 4
Monitor Lander email.	✓	✓		✓	✓	
Schedule/attend advising appointment & register for next semester.	✓	✓		✓	✓	
Monitor interim grades.	✓	✓		✓	✓	
Monitor progress toward degree completion.			✓			✓
Register for next semester classes.	✓	✓		✓		
Complete FAFSA.			✓			✓
Maintain cumulative GPA of 2.7 or better to be eligible for Lander scholarships; maintain 3.0 & 30 credit hours for LIFE Scholarship. lander.edu/admissions/tuition-financial-aid/scholarships/index.html			✓			✓
Apply for Lander graduation.					✓	