

VICE PRESIDENT OF UNIVERSITY ADVANCEMENT

LANDER FOUNDATION

Description: Lander University is seeking an experienced fundraising executive to lead its Advancement Office. Reporting to the President, the Vice President for University Advancement (VPUA) will oversee all fundraising, alumni relations, and advancement services. The VPUA will also serve as the Executive Director of the Lander Foundation, managing the endowment and facilitating board activities. As a key member of the President's Cabinet, this role provides strategic leadership to enhance the University's philanthropic efforts and mission. The Advancement department consists of seven staff members.

Minimum Requirements: A bachelor's degree with at least five years of experience in progressively responsible development positions, and competency with electronic donor information systems required. Significant experience with alumni engagement, as well as experience engaging and cultivating new donors from recent graduating classes to promote lifelong giving. Must have strong skills in providing excellent customer service and demonstrate strong ethics. A valid driver's license and safe driving history are required.

Knowledge, Skills and Abilities: Strategic thinking ability; strong analytical skills. Excellent interpersonal and communication skills, including public speaking; must be able to effectively communicate Lander's vision and distinctive mission. Strong leader with integrity; experience and track record of hiring, developing, and leading a team, and cooperating with leadership in a collaborative and results-driven environment that enables the team to cultivate donors; plan, execute and close major gifts; and create vibrant alumni networking; high professional aspirations and the ability to serve as a mentor to a dedicated staff seeking leadership and professional development.

Hire Range: Commensurate with experience

University Hours: 8:00am – 5:00pm, Monday – Friday

Position Work Hours: 37.5 hours per week.

To include some nights and weekends

Class Code: UC04 – **State Title:** Vice President

Position #: – **Band:** unclassified

Search openings at careers.sc.gov

**View Lander's
Fringe Benefits**



Applications must be submitted online at www.careers.sc.gov. Receipt of individual applications not acknowledged. See position status at www.lander.edu/hr. Lander University is a tobacco-free campus. All final candidates are subject to successfully completing background requirements.



Lander University is committed to equal opportunity employment and being an employer of choice. Lander believes that corresponding differences within the faculty and staff, whether based on ethnicity, race, gender, religion, age, or other experiences, are tremendous assets to the role of Lander as an educational institution and within the community, region, and state. Moreover, Lander is an Affirmative Action/Equal Opportunity Employer. As a result, it is the policy and commitment of Lander that it will not discriminate based on race, color, religion, sex, national origin, age, disability or other protected characteristics.

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