

MAJOR GIFTS OFFICER

SCIP

Description: South Carolina Institute on the Prevention of Sexual Violence on College Campuses (SCIP) with Lander University at the Greenville, South Carolina Campus location, seeks a dynamic and visionary major gifts officer. The position will be responsible for identifying, cultivating, soliciting and stewarding constituents to generate major gifts in support of The Institute. The individual will be donor focused and committed to enhancing relationships that will result in the advancement of the Institute's long-term goals. The key priority of this position is to close major gifts from \$25,000 to \$500,000.

Minimum Requirements: Bachelor's degree required. Minimum of 3–6 years of successful experience in major gift fundraising or a related field. Demonstrated ability to secure five- and six-figure gifts. Proficiency in CRM systems, preferably Blackbaud Raiser's Edge. Strong interpersonal and communication skills, with a professional and donor-centric demeanor. Valid driver's license and safe driving history are required. Must have strong skills in providing excellent customer service and demonstrate strong ethics. A valid driver's license and safe driving history required.

Preferred Requirements: Advanced degree or CFRE.

Knowledge, Skills and Abilities: Knowledge of fundraising principles and experience developing prospect relationships. Develop and present proposals to prospects/donors for funding. Ability to work independently and as part of a collaborative team. Exceptional organizational and analytical skills.

Hire Range: \$90,000 - \$120,000

University Hours: 8:00am – 5:00pm, Monday – Friday

Position Work Hours: 37.5 hours per week.

To include Travel and some nights and weekends

Class Code: UP17 – **State Title:** Development Officer **Band:** Unclassified

Search openings at careers.sc.gov

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Fringe Benefits**



Applications must be submitted online at www.careers.sc.gov. Receipt of individual applications not acknowledged. See position status at www.lander.edu/hr. Lander University is a tobacco-free campus. All final candidates are subject to successfully completing background requirements.



Lander University is dedicated to fostering an environment of equal opportunity and being recognized as an employer of choice. As an Equal Opportunity Employer, Lander is firmly committed to a policy of non-discrimination. We do not discriminate on the basis of race, color, religion, sex, national origin, age, disability, or any other characteristic protected by law

EOE / ADA / TITLE IX