

**JUSTIFICATION FOR
SOLE SOURCE PROCUREMENT**

Agency: Lander University

Sole Source Vendor: Guamard

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the Vendor named above per S.C. Code Ann. §11-35-1560 and S.C. Regulation 19-445.2105, Sole Source Procurement.

Description of the Agency need that this procurement meets: School of Nursing's Simulation Center is used to supplement clinical teaching and learning in areas where clinical placement is challenging and in some specialty areas severely limited. The Simulation Center houses high-fidelity simulators that are utilized three times a week for four School of Nursing courses mandatory to the program curriculum.

Description of market research Agency performed to determine the availability of products or services that would meet the Agency's needs: Previous experience/use of other products available on the market.

Description of supplies, construction, information technology, and/or services Vendor will provide under the contract: HAL(r) S5301 medium skin tone advanced interdisciplinary patient simulator package. Includes: HAL S5301 patient simulator (Gaumard Ultrasound Ready), Microsoft Surface Pro Tablet preloaded with UNI 3,0, 4G L TE Wi-Fi router, HAL S5301 SLE(tm) Scenario package - SLE Facilitator's Guide & UNI programming, abdominal bleeding wound insert, patient simulator accessories, 2-day inservice (1-day installation, 1-day on-site training), access to Gaumard in-person and online training services. Bedside Virtual Monitor accessory for HAL® S5301 advanced interdisciplinary patient simulator. Modified Zoll Defibrillation Snaps accessory for HAL® five year old advanced pediatric simulator and HAL® S5301. Gaumard Cares 3 Year service plan for HAL® S5301 advanced interdisciplinary patient simulator.

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency: Compatibility of the Gaumard simulator, associated technology and accessories with the three existing Gaumard simulators. In addition, all relevant nursing faculty and staff have been trained on the Gaumard simulators. This compatibility is the utmost consideration in the utilization and growth of our nursing clinical simulation program. We are requesting to purchase the Gaumard Hal S5301 Advance Patient Simulator Package with accessories to replace the malfunctioning Laerdal simulator. This purchase will outfit our simulation center with all Gaumard products and with the most up-to-date technology in the nursing simulation market.



Authorized Signature

Printed Name: Joe Greenthal

Title: Vice President for Finance &
Administration

Date: 6/1/2023

Notes:

Authorized signature is the agency head unless the agency head has delegated that authority. Delegation of authority must be submitted to the Materials Management Officer in writing.

The Agency must obtain a Drug-free Workplace certification from the Vendor if the sole source procurement is \$50,000 or greater.